

*The Wisconsin Association of Medical Equipment Services presents...*

# WAMES 2008 Rehab Seminar



## Exhibit Application

*Seminar to Address Pediatric Issues*

**Tuesday, February 12th, 2008**

at the Wilderness Resort in Wisconsin Dells

8:00 am - 4:30 pm

**Exhibits & Demos will be open from 8:00 AM - 4:30 PM**

Attendees will include:

Rehab Technicians, Specialists, Managers, Sales,  
Physical Therapists & Occupational Therapists

Highlights of the seminar include:

- \* Early Intervention - Seating and Positioning for the 0 - 5 Crowd
- \* Seating and Positioning for the Very Involved Child & Young Adult
  - \* What's the Latest in Rehab Reimbursement
  - \* Hands-On Product Training

### **Who should exhibit?**

Companies who provide rehab products or services

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## AGENDA

Tuesday, February 12, 2008

8:00 am - 4:30 pm

8:00 am - 8:30 am - **Registration, Exhibits & Continental Breakfast** - Wilderness Room 2 & 3 in Glacier Canyon Lodge

8:30 am - 8:45 am - **Welcome and Overview** by Steve Rehlinger & Larry Scott, WAMES Rehab Committee Co-Chairs

8:45 am -10:00 am - **“Early Intervention – Seating and Positioning for the 0-5 crowd”** with *Ginny Paleg, MS, PT Pediatric Physiotherapist*

Evidence published in peer reviewed journals suggests that early positioning can affect outcomes in children at risk for developmental delay. This session will begin with a review of normal development and integrate new research studies linking the onset of mobility with improved cognition. Clinical ideas for improving mobility in at risk and developmentally delayed infants will be presented in case stories. Various positioning devices will be presented as well as the rationale for their use in younger children than most practitioners currently recommend.

10:00 - 10:15 am **Break with Exhibitors**

10:15 - 11:30 am - **“Seating and Position for the Very Involved Child and Young Adult”** with *Ginny Paleg, MS, PT*

11:30 am - 1:00 pm **Lunch and Exhibit Time**

1:00 - 2:15 pm **“What’s the Latest in Rehab Reimbursement?”** with *Jim Stephenson, CMC, Reimbursement and Coding Manager, Rehab Department, Invacare Corporation*

With competitive bidding hitting close to home, accreditation deadlines looming, more frequent claim denials and struggles with obtaining sufficient documentation for power mobility devices, rehab providers need to be on top of their game to survive in today’s reimbursement environment where every penny counts.

**2:15 - 4:15 pm Product Updates** - Participants will obtain hands-on product training from manufacturers. *Presenters include: Dean Olejniczak with Invacare, Jeff Smith with Sunrise Medical, Beth Plaisance-Hill from Pride Mobility/Quantum, Sandy Johnson with Permobil, Matt Fitman with Rehab Product Masters (including Sammons-Preston, Leckey, Tumbleforms, Kuschall, Special Tomato, etc), Josh Foerster with Otto Bock and Stephen Tiskus with Snug Seat.*

4:00 pm - 4:15 pm **Conclusion & Prize Drawings**

*CEU's have been applied for*

### Directions

**The Wilderness Resort** is located close to exit 92 off of I- 90/94 in Wisconsin Dells. Take exit 92 and turn north. After the stop light, go 4 blocks, the resort is on the right side of the street: <http://www.wildernessresort.com>

WAMES has a block of rooms on Monday, February 11th at a rate of \$92.00. Call 800/867-WILD (9453) for reservations.

### Exhibit Set-Up

Please set up before 8:00 am or the evening before.

The seminar will be held in Wilderness Rooms 2 & 3 in the Glacier Canyon Lodge

### Our Sponsors

*A special thank you to VGM who is sponsoring presenter Ginny Paleg and to Invacare who is sponsoring Jim Stephenson. Your support is greatly appreciated!*

# WAMES 2008 Rehab Seminar

## Exhibit Registration Form

Tuesday, February 12, 2008 at the Wilderness Resort in Wisconsin Dells

### Company Information

- **Contact Information**

Name \_\_\_\_\_ Title \_\_\_\_\_

Company \_\_\_\_\_

Address \_\_\_\_\_

City/State/Zip \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_ email \_\_\_\_\_

- **Exhibit Set up & Hours**

Please set up your booth by 8:00 am. Exhibits are open from 8:00 am - 4:30 pm.

Take down is after 4:30 pm. Fee includes one 8' table, all sessions and lunch for one person.

- **Company description**

Please describe your products/services for the exhibitor flyer (limit 50 words). Please attach or email this to abarrett@uniontel.net. Let us know if you'd like us to use your description from the Annual Conference.

- **Door Prize:**

We would like to encourage attendees to fully participate in the entire seminar and will offer door prizes at 4:15 pm as an incentive. Please consider donating a door prize to help us accomplish our goal. Indicate here if you are able to do so and can bring the prize with you: \_\_\_\_\_yes\_\_\_\_\_no. Thank you in advance!

### Registration Fees:

WAMES Associate Members - no charge! This benefit is included in your Gold or Silver membership package.

\$200.00 for non-members, this does include attendance to the full day seminar for one person.

**TOTAL** \_\_\_\_\_

Questions? Call Ann Barrett at WAMES at 715/366-7500 or email at abarrett@uniontel.net

Make check payable to WAMES and mail to: WAMES:PO Box 389, Wild Rose, WI, 54984 or use Mastercard or Visa below and **fax** to WAMES at 715-366-4501 with credit card information.

\_\_\_\_\_VISA \_\_\_\_\_MasterCard

card number \_\_\_\_\_ exp date \_\_\_\_\_

amount \$ \_\_\_\_\_ signature \_\_\_\_\_