

The Wisconsin Association of Medical Equipment Services presents.....



WAMES 2008 Rehab Seminar

“What’s New in 2008”

Addressing Pediatric Needs and Issues

Tuesday, February 12, 2008
at the Wilderness Resort in Wisconsin Dells
8:00 am - 4:30 pm

AGENDA

8:00 am - 8:30 am - **Registration, Exhibits & Continental Breakfast** - Wilderness Rooms 2 & 3 at Glacier Canyon Lodge

8:30 am - 8:45 am - **Welcome and Overview** by Steve Rehlinger & Larry Scott, WAMES Rehab Committee Co-Chairs

8:45 am -10:00 am - **“Early Intervention – Seating and Positioning for the 0-5 crowd”** with *Ginny Paleg, MS, PT Pediatric Physiotherapist*

Evidence published in peer reviewed journals suggests that early positioning can affect outcomes in children at risk for developmental delay. This session will begin with a review of normal development and integrate new research studies linking the onset of mobility with improved cognition. Clinical ideas for improving mobility in at risk and developmentally delayed infants will be presented in case stories. Various positioning devices will be presented as well as the rationale for their use in younger children than most practitioners currently recommend. This program is very intense and requires attendees to be fully alert and ready to plunge down a double black diamond slope of clinical competency. Case studies from the presenter’s personal experiences will be used to illustrate the good, bad and hard to forget stories of real life children, their families and caregivers.

Objectives

Upon completion, the attendee will be better able to:

- Describe the impact of positioning on the development of spinal curves, pelvis and hips in infants and toddlers.
- Describe the unanticipated negative consequences of the “back to sleep” initiative and know the evidenced based best practices to integrate safety and the age appropriate achievement of developmental milestones.
- Understand the relationship between mobility and cognition.
- Be motivated to position infants upright (partially reclined) at 3-4 months of age.
- Be able to explain the concept of “caddywhompus” and how to measure, accommodate and/or correct for this deformity (this is a question on the ATP exam)

10:00 - 10:15 am **Break with Exhibitors**

10:15 - 11:30 am - **“Seating and Position for the Very Involved Child and Young Adult”** with *Ginny Paleg, MS, PT Pediatric Physiotherapist*

Children and young adults with severe gross motor dysfunction can present with postural deformities, movement disorders and medical conditions that make seating and positioning quite challenging. Clinicians need to know the latest research, interventions, and available equipment to obtain the best possible outcomes for their patients. This information will be conveyed using a melding of evidenced based best practices, real life clinical cases and a bit of humor and sarcasm.

This fast paced and jam packed session will provide applicable concepts to professionals involved in the assessment and prescription of positioning and mobility for the child and young adults with severe (GMFMS IV and V) cerebral palsy. Novice and expert clinicians alike will glean new ideas from in depth case studies from the presenter’s personal experience featuring success and disaster alike. This course will facilitate critical thinking and assist therapists in confident decision-making (at least in knowing that no one else really knows the right answer either), clear documentation (for letters of medical necessity) and positive objective measurable outcomes. Attendees will be encouraged to seek mentorship and publish their unique case stories.

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“Seating and Position for the Very Involved Child and Young Adult” *continued...*

Objectives

Upon completion, the attendee will be better able to:

- Describe the need for a complete mat assessment before determining the parameters for an appropriate seating system.
- Understand the need for any system to be transportable by the family and WC-19 compliant (crash tested) for all children who will be transported in their system to and from school or day programs and public and/or private transit.
- Describe the anatomical structures of the body that need to be supported in a seating system and how these parameters differ in children vs. adults.
- Be able to write an acceptable Letter of Medical Necessity for an appropriate seating system.
- Understand the various descriptors of anatomy with respect to the geographical origin of the patient (e.g. bum, tushi, bottom, butt, rear, posterior, rump, etc).

11:30 am - 1:00 pm **Lunch and Exhibit Time**

1:00 - 2:15 pm **“What’s the Latest in Rehab Reimbursement?”** with *Jim Stephenson, CMC, Reimbursement and Coding Manager, Rehab Department, Invacare Corporation*

With competitive bidding hitting close to home, accreditation deadlines looming, more frequent claim denials and struggles with obtaining sufficient documentation for power mobility devices, rehab providers need to be on top of their game to survive in today’s reimbursement environment where every penny counts. In this session we will discuss:

- The implications of competitive bidding and the legislative measures that oppose the negative impact this program will have on our industry.
- Mandatory accreditation, the deadline to achieve accreditation is closer than you may think. Find out how this could affect your business.
- Common denial reasons for power mobility devices and ideas on how to avoid them.
- What documentation is really necessary to ensure appropriate reimbursement for power mobility devices.

2:15 - 4:15 pm Product Updates - Participants will obtain hands-on product training from manufacturers. *Presenters include: Dean Olejniczak with Invacare, Jeff Smith with Sunrise Medical, Beth Plaisance-Hill from Pride Mobility/Quantum, Sandy Johnson with Permobil, Matt Fitman with Rehab Product Masters (including Sammons-Preston, Leckey, Tumbleforms, Kuschall, Special Tomato, etc), Josh Foerster with Otto Bock and Stephen Tiskus with Snug Seat.*

4:15 pm - 4:30 pm Conclusion & Prize Drawings

CEU’s have been applied for

About the Presenters

Virginia (Ginny) Paleg, MS, PT is a Pediatric Physical Therapist for Infants, Children and Adolescents with CP, TBI, Stroke or Developmental Disabilities. Her experience includes being a clinical educator and Consultant, teaching and developing Continuing Education Courses and consulting on design for various pediatric equipment companies She is also the Reimbursement Chair of the APTA Pediatric Section 2004 - present, specializing in Equipment.

Jim Stephenson, CMC is the Rehab Reimbursement and Coding Manager at Invacare, working closely with the rehab product management, government relations, marketing and education departments. He is responsible for assisting providers with their coding and billing inquiries, staying abreast of the many changes in the HME industry and providing support to the Invacare sales and customer service staff. He is the primary presenter of the rehab reimbursement portion of the Clinical and Reimbursement Education Series (CARES) program and provides the reimbursement content on Invacare’s Policy and Funding website.

Directions:

The Wilderness Resort is located close to exit 92 off of I- 90/94 in Wisconsin Dells. Take exit 92 and turn north. After the stop light, go 4 blocks, the resort is on the right side of the street: <http://www.wildernessresort.com>

WAMES has a block of rooms on Monday, February 11th at at rate of \$92.00. Call 800/867-WILD (9453) for reservations.

Our Sponsors

A special thank you to VGM who is sponsoring Ginny Paleg and to Invacare who is sponsoring Jim Stephenson. Your support is greatly appreciated!

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Registration Form

To register please complete the form below:

Attendee Names

1. Name _____	Title _____
2. Name _____	Title _____
3. Name _____	Title _____
4. Name _____	Title _____
5. Name _____	Title _____
6. Name _____	Title _____
7. Name _____	Title _____
8. Name _____	Title _____
9. Name _____	Title _____
10. Name _____	Title _____

Company _____
Address _____
City, State, Zip _____
Telephone/Fax _____

Email addresses* important - please provide for all registrants: _____

Attendees will be divided into groups that will rotate for the opportunity to see all manufacturer's presentations.
Your name badge will indicate which group you are in.

Registration Fees:

\$100.00 member rate for seminar
x _____ people = _____

\$110.00 PT/OT rate for seminar
x _____ people = _____

\$150.00 non-member rate for seminar
x _____ people = _____

TOTAL _____



Wisconsin Association of
Medical Equipment Services

Make check payable to WAMES and mail to: PO Box 389, Wild Rose, WI, 54984 or use Mastercard or Visa below
and **fax** to WAMES at 715-366-4501 with credit card information. _____ VISA _____ MasterCard

card number _____ exp date _____

amount \$ _____ signature _____

Cancellation Policy - You may cancel up to February 6, 2008 for a full refund minus a \$25 processing fee.

No refunds after February 6, 2008

Questions? - Email or call Ann Barrett at WAMES at abarrett@uniontel.net or 715/366-7500.