

The Wisconsin Association of Medical Equipment Services presents.....



“Updates on Power Mobility Devices and Reimbursement Policies”

WAMES 2005 Rehab Seminar

Wednesday, November 30th and Thursday, December 1st, 2005
at the Marriott Milwaukee West Hotel in Waukesha
9:00 am - 5:00 pm each day

Wednesday, November 30th, 2005

8:00 - 9:00 am Registration

9:00 am - Noon - **“New Updates on MAE and Power Mobility Devices”** with *Peggy Walker, US Rehab/VGM*

- Power wheelchairs - Purchase Option Letters
- ABNs (Advanced Beneficiary Notice) - When the patient wants higher end item vs an item that is standard coverage for Medicare
- Manual Rehab chairs - K0004 - high strength light weight, K0005 - Ultra light weight, E1161 - Manual tilt in space. Capped rental vs purchase - coding and updates - accessories - what info is needed in your file. Will also cover specialty chairs such as K5s - K9s and E1161s.
- Power Chairs with specialty seating what to do now?
- Evaluation of seating and positioning needs for the high end Rehab patient who can do?
- What is abuse? Fraud? What does a patient file need to include?
- Cover letters, three way calls to Medicare & confirmation of verbal orders

Noon - 1:00 pm **Lunch**

1:00 - 3:00 pm **Manufacturer presentation: Sunrise** on new power bases and Delphi electronics.

3:15 - 5:15 pm **Manufacturer presentation: Pride** on their new Quantum 600 and other new products

Thursday, December 1st, 2005

8:00 am - 9:00 am Registration

9:00 am - Noon **“Reimbursement Services”** with *Cheri Horan from Pride Mobility/Quantum*

- Determination of Financial Responsibility” • Initial Prescription
- Same / Similar Equipment Verification • Preliminary Physical Assessment of Patient
- Product Coding - Power Wheelchairs, POVs, Cushions and Accessories
- CMN Preparation / Documentation Request • Retrieving and Evaluating Progress Notes
- PT/OT Functional Assessment (Mobility Eval) • ABN (Advance Beneficiary Notice) - Denial
- ABN for Upgrade • ADMC (Advance Determination of Medicare Coverage)
- Rent/Purchase Option Letter • Tips for Timely and Accurate Payment
- Appeals Process • Repairs and Replacements

Noon - 1:00 pm **Lunch**

1:00 - 3:00 pm **Manufacturer presentation: Invacare** Power Chairs and ASL Switches

3:00 - 5:00 pm **Manufacturer presentation: Motion Concepts** on new products

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WAMES 2005 Rehab Seminar

Registration Form

Wednesday, November 30 and Thursday, December 1, 2005
at the Marriott Milwaukee West in Waukesha

To register please complete the form below:

Attendee Names

1. Name _____ Title _____ Email _____

*Please indicate what you will attend: Wednesday AM Wednesday PM Thursday AM Thursday PM

2. Name _____ Title _____ Email _____

*Please indicate what you will attend: Wednesday AM Wednesday PM Thursday AM Thursday PM

3. Name _____ Title _____ Email _____

*Please indicate what you will attend: Wednesday AM Wednesday PM Thursday AM Thursday PM

4. Name _____ Title _____ Email _____

*Please indicate what you will attend: Wednesday AM Wednesday PM Thursday AM Thursday PM

5. Name _____ Title _____ Email _____

*Please indicate what you will attend: Wednesday AM Wednesday PM Thursday AM Thursday PM

Company _____

Address _____

City, State, Zip _____

Telephone/Fax _____

Registration Fees:

\$50.00 HALF day rate for seminar
 x _____ people = _____ (lunch not included)

\$75.00 ONE day rate for seminar
 x _____ people = _____ (includes lunch)

\$125.00 TWO DAY rate for seminar
 x _____ people = _____ (includes lunch)

\$10.00 for lunch if half day registration x _____ people = _____

TOTAL _____



Make check payable to WAMES and mail to: PO Box 389, Wild Rose, WI, 54984 or use Mastercard or Visa below and **fax** to WAMES at 715-366-4501 with credit card information. _____ VISA _____ MasterCard

card number _____ exp date _____

amount \$ _____ signature _____

Cancellation Policy - You may cancel up to November 25th, 2005 for a full refund minus a \$25 processing fee. No refunds after November 25th, 2005.

Questions? - Call Ann Barrett at WAMES at 715/366-7500.

Who Should Attend?
Billing and Sales Personnel
Rehab/Repair Technicians
Therapists
Customer Service Staff

Hotel Information and Directions:

Marriott Milwaukee West in Waukesha, WI

The Marriott Milwaukee West in Waukesha, W231 N1600 Corporate Court, Waukesha, WI 53186
800/228-9290 • 262/574-0888 • www.marriotthotels.com

Directions from Milwaukee or Madison: From I-94 take the 295/Hwy F exit, go north 1/2 mile and the hotel will be on your left. WAMES has a special room rate of \$82.00 for a single or double occupancy. Call 800/228-9290 or 262-574-0888 to make reservations.

WAMES Associate Members

WAMES would like to especially thank our Associate Members for their support of WAMES by presenting at this seminar:
VGM, Pride Mobility/Quantum, Sunrise Medical and Invacare Corporation

WAMES Rehab Committee

Consider joining the WAMES Rehab Committee. Serving on a committee can help you to gain knowledge first hand, develop skills, contribute to the goals of the organization and even have fun. The Rehab committee conducts educational seminars and educates members on reimbursement and billing as well as the assessment of clients for all types of wheelchairs. The committee meets every other month. Please email Ann Barrett, Executive Director if you are interested in participating at 715/366-7500 or at abarrett@uniontel.net.

The Wisconsin Association of Medical Equipment Services

WAMES represents the interests of its members towards the safe, efficient and ethical provision of Home Medical Equipment Services

WAMES provides both you and your organization with numerous and invaluable benefits. When utilized effectively, these benefits enable you to compete effectively, efficiently and profitably in Wisconsin's home care market. The resources that WAMES offers through knowledge, contacts and information are vital to your business. WAMES is recognized as one of the most active and effective state organizations in the country!

WAMES also provides you with up-to-the-minute information on critical industry trends, happenings, DMERC/Region B activities & plans, state and national legislative updates and Medicaid coverage and reimbursement issues. We also sponsor numerous seminars and meetings at discounted rates - which presents you with an opportunity to share and learn from your peers. Our informational faxes & emails have been expanded and improved to provide you with a concise way to stay abreast of state and national developments. Visit our web site for more information at www.wames.org.



PO Box 389
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715/366-7500
715-366-4501 fax
abarrett@uniontel.net
www.wames.org



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WAMES 2005 Rehab Seminar

~ Wednesday, November 30th and Thursday, December 1st, 2005 ~

at the Marriott Milwaukee West in Waukesha

9:00 am - 5:00 pm

The seminar will feature:

- Advanced applications and use for high end power chairs
 - Learn what power base fits your application best
 - See and try new products
 - Discuss reimbursement issues
- Networking opportunities to share and learn from colleagues