

Dear Prospective WAMES Exhibitor,

The U.S. Department of Commerce's Special American Business Internship Training (SABIT) and World Services of La Crosse is hosting a special delegation of twenty physician administrators from the independent countries of Turkmenistan, Uzbekistan, Kazakhstan, Tajikistan, and Krygyzstan (independent countries from the former Soviet Union) who will participate in a Hospital and Healthcare study tour of the United States this spring. On June 17<sup>th</sup>, they will attend the WAMES trade show.

Eight of the delegates work in their national health ministries or hospital associations and have responsibility for the health reforms in their respective countries; seven delegates are hospital and health care administrators responsible for medical and public health services in their region; four interns own or manage private or public out-patient health facilities; and one intern directs a non-profit health agency addressing child abuse and neglect and other public health issues.

The interns are especially interested in discussions related to financing health care including the relationship of insurance companies, hospitals, and physicians. Efforts to upgrade equipment and technologies are a challenge for these administrators. They are also interested in healthcare worker development and human resource management.

They look forward to establishing relationships with U.S. professional associations, pharmaceutical and medical technology and **equipment** businesses, potential partners for developing health services, partners for joint research initiatives, and models for medical education, regulation, and finance.

They will visit the WAMES Tradeshow on Thursday, June 17<sup>th</sup> at 2:00 pm.

This is an added benefit for you!

If you have any further questions, please feel free to contact me.

Best Regards,

***Ann Barrett***

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